

FESTO K.K.

YOKOHAMA: 5993, Shinyoshida-cho, Kohoku-ku, Yokohama-shi,
Kanagawa-Pref. 223 Japan
Tel. 045-593-5610 FAX. 045-593-5678

NAGOYA: No.14 Ocean Bldg., 4F
3-23-3, Aoi, Higashi-ku, Nagoya 461
Tel. 052-937-3910 FAX. 052-937-5797

OSAKA: Shin-Osaka Maru Bldg, Shinkan 9F
1-18-27, Higashinakajima, Higashiyodogawa-ku, Osaka 533
Tel. 06-320-3427 FAX. 06-320-3428

HIROSHIMA: No.3 Sano Bldg. 1F
6-16, Matsukawa-cho, Minami-ku, Hiroshima 732
Tel. 082-261-0603 FAX. 082-261-0602

March 31st, 1993

TO WHOM IT MAY CONCERN

Ms. Gabriele Lindermaier, born September 28th, 1963 in Munich, hold a working contract with Festo K.K. in Yokohama, Japan from April 1st, 1990 until her resignation at March 31st, 1993.

During this time her activities covered the marketing support within the sales department. This especially included the budgetting, layouting, organisation and administration of all exhibitions of Festo in Japan. It included furthermore the advertising and documentation plans of Festo K.K., with all types of negotiation with publishers of technical magazines and publications on one hand, and creative layouting on the other.

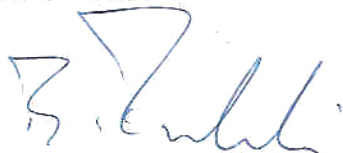
To fulfill these tasks a profound knowledge of the Japanese language was required.

Ms. Lindermaier is used to work independently. She fulfilled all tasks with high reliability at our most satisfaction.

Ms. Lindermaier terminated her contract due to private reasons.

We have to thank her for the excellent collaboration and wish her all the best for her future career.

Festo K.K.



Dr. Bernd Zielinski
President